

Who We Are



We Help Heroes Save Lives

A Satellite Communication Company GlobaFone was founded in 1988 as a global provider of cellular services and quickly began offering satellite handhelds and services as the demand for uninterrupted global communication became necessary for organizations and individuals worldwide. Engaging the first two major handheld satellite networks Globalstar and Iridium, GlobaFone thus added Inmarsat's well established Mini-M, followed by BGAN service, and Thuraya offerings upon their launch. As a result, GlobaFone has transformed into a full-service Iridium and Inmarsat Service Provider as well as a Globalstar STAR dealer and reseller of Thuraya services.

The GlobaFone Advantage: Implementing disaster recovery plans, designing business continuity protocols, and maintaining a modern and affordable satellite communication solution have become a necessity for most government agencies and businesses. Interruptions to corporate operations, federal and municipal duties, and day to day exchanges are not acceptable when mobile communications are so readily available and affordable.

Your SatCom Partner: Designing and maintaining a dependable satellite communication solution can be complicated however, and understanding where to start is not always a straightforward process. With GlobaFone, you get a partner who will provide strong advice and certain recommendations when it comes to handhelds, data devices, and services.

Industry Knowledge and Exclusive Value Adds:

- **24/7 customer service** and complete account management. Your organization will always maintain a single point of contact for all of your customer service requirements including repairs, returns, invoicing, technical inquiries, and ordering requirements.
- GlobaFone allows **airtime pooling** on all Iridium service plans in which minutes may be pooled monthly or annually enabling more flexibility and overall cost savings. No other provider offers these solutions.
- **User friendly phone kit** is provided with all phone orders so all you need to do is turn your phone on and make calls. We organize the phone and accessories in a nylon padded GlobaFone bag, label the phone with number, install the SIM card, install and charge the battery, remove the PIN code, make and receive a test call, and include a laminated card with basic functionality.
- **Customer education** is available via newsletters, industry updates, webinars, and promotional product information offering discounts, and new devices.

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