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Alec Higgins Freelance Copywriter www.iwriteyouwin.com

## **Direct Mail Postcard**

Written for:

NY Water Taxi (www.nywatertaxi.com)

#### Description:

The aim of this project was simply to introduce a new commuter ferry service to its potential customers. It was sent to a narrowly qualified list of high earners in a small area. The focus is on quality of life for a target group who lived in an expensive area and had successful careers in downtown Manhattan, but still had long difficult commute to connect the two.



Front of Card. Headline and Subhead:

### THE NEW HUDSON RIVER LINE

A COMMUTER FERRY FROM HAVERSTRAW TO YONKERS AND LOWER MANHATTAN

**Graphic callout:** 

**NEW LOW FARES** 

Tagline:

## Upgrade your commute to Business Class.

Haverstraw | Yonkers | World Financial Center | Wall St

#### Body:

### A commute you'll look forward to.

You've worked hard to achieve a high quality of life, and we've worked hard to create a commute that matches it. We're proud to introduce the new best part of your day.

One seat ride to Lower Manhattan - and you're guaranteed a seat

Departs from Haverstraw Pier, Dr. Girling Drive
Free parking
Complimentary coffee & muffins
Satellite TV
99% on-time performance
Climate-controlled cabin: heated in winter, air-conditioned in summer
Handicapped accessible

Back of Card. Headline:

# WORK IN LOWER MANHATTAN? YOUR ONE-SEAT RIDE IS HERE.

(Followed by schedule and fares, contact information.)