



*Operational Support
at the Time of Investment
and Beyond*

TriVista Business Group advised private equity clients in transactions with an enterprise value in excess of \$2 billion in 2006.

About TriVista

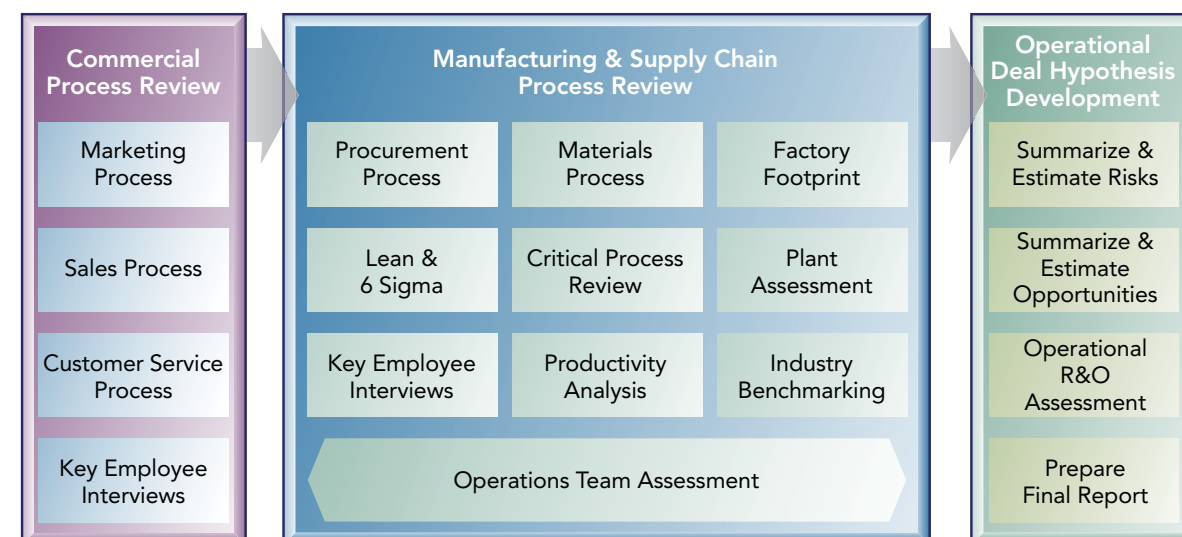
TRIVISTA BUSINESS GROUP was founded in 2006 with a focus on creating value for its clients through operational analysis, due diligence and strategic development. Going beyond the scope of a typical advisory firm, TriVista applies its unique process to efficiently and systematically evaluate operational processes, as well as the hidden departmental linkages of clients' potential and secured investments.

Senior advisors on the TriVista Team possess a strong knowledge of lean, six sigma, value stream mapping, strategic sourcing and commercial best practices through their own personal experience as former operational executives. Supported by associates with education and practical experience in their areas of expertise, advisors identify key operational risks and opportunities.

TriVista has worked with some of the largest private-equity firms in the world. Having advised on over \$2 billion in enterprise value in its first year of business, its clients have experienced the competitive advantage its process delivers.

The TriVista Process

TriVista Business Group has created a step-by-step due diligence process for its private-equity clients in both the pre-transaction and post-transaction stages. With TriVista, clients are sure that their manufacturing investments are solid at purchase and during ownership.



TriVista Transaction Services

TriVista Business Group serves private-equity clients and their individual portfolio company assets with operational due diligence and post-transaction operational strategies.

Operational Due Diligence

TriVista applies a unique process-driven approach to identify areas of risk and opportunity in the commercial, operational and supply chain processes of its clients' target investments. Obtaining this knowledge and delivering it to clients quickly and efficiently affords them the competitive advantage in the market.

The senior advisors at TriVista analyze:

MANUFACTURING OPERATIONS

- Operational Tool Sets – Lean, Six Sigma and Value Stream Mapping
- Productivity Analysis – Previous Two Years, Present and Forecasted
- Industry Benchmarking & Change Management

COMMERCIAL PROCESS

- Product Life Cycle Management and Pricing
- Product Development and Engineering
- Sales Channels and Commercial Intellectual Capital

SUPPLY CHAIN

- Strategic Sourcing and Integrated Management
- Strategic Sourcing Skills Assessment
- Material Segmentation and Savings Plan

MANAGEMENT TEAM

- Operational Knowledge and Skill Set
- Willingness and Ability to Continuously Change
- Areas of Concern and Opportunity

"Our leaders have started three manufacturing businesses in China with annual revenues in excess of \$125 million. If you're purchasing operations in China or your investment asset needs to relocate to China, TriVista has the experience to help you make it a success."

– TIM RISTOFF, MANAGING
DIRECTOR AND CEO, TRIVISTA
BUSINESS GROUP INC.

Post-Transaction Services

TriVista Business Group serves clients with strategic operational support when the transaction is completed or several years beyond. Its advisors collaborate with management to define EBITDA improvement initiatives, develop execution plans and implement key metrics.

POST-TRANSACTION INTEGRATION: Developing a strong operational plan immediately after completing a transaction reduces risk and enables greater success. TriVista combines detailed productivity improvement initiatives with clean and simple business metrics that align the Board and management on the most important value creation opportunities.

OPERATIONAL PERFORMANCE IMPROVEMENT: Dramatic business growth, a downturn in the market and new external influences all present significant challenges to business leaders and require fast solutions to align business operations. TriVista's team of experienced advisors work with management and the Board to develop strategies and deployment initiatives that keep processes running smoothly and ensure economic viability and growth.

BOARD AND ADVISORY REPRESENTATION: When desired, TriVista managing directors actively participate on a limited number of boards to lend operational perspective. In addition, TriVista advisors provide active support to directors on operational strategies, resources and avoidance opportunities.

The Value of TriVista

TRIVISTA BUSINESS GROUP leaders have managed manufacturing facilities in 10 different countries and led sales, marketing and R&D operations in more than 20. Its advisors have taken several Fortune 500 companies to China, Mexico and Eastern Europe to align with key customer initiatives and achieve operational cost improvements.

TriVista is a global-minded organization that understands the harsh realities of achieving alignment and implementing restructuring. Its advisors are not only strategic but also tactical, as quick to advise clients to pursue investment transactions as they are to tell them to walk away.

At TriVista, we are proud of our track record of creating value for private-equity clients and are eager to do the same for you. For a pragmatic and thorough operational understanding of your current investment asset or your next target investment, contact us today.



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