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Ten Reasons to Place Foreign National Business with Transamerica

Succeeding in the Foreign National market requires navigating the complexities of the international marketplace. No one understands it better than Transamerica.



For more information, including brochures, flyers, presentations and guides, please visit Transamerica's Foreign Nationals Connection: www.transamerica.com/foreignnationals

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1

ADVANCED SALES SUPPORT

Our team includes individuals with legal and financial backgrounds with expertise in tax and estate planning issues. They provide:

- Assistance with comprehensive case design and customized proposals.
- Collaboration with clients' advisors to help close cases.

2

DEDICATED INTERNATIONAL UNDERWRITING TEAM

Established in 1998, our underwriting team provides:

- Deep knowledge of the international market, including multilingual translation skills.
- Current [International Underwriting Guidelines](#), regularly reviewed and updated.
- An interactive [Country Code Guide](#) to help you quickly review risk class information for a specific country of residence.

3

ROBUST PRODUCT PORTFOLIO

We provide access to our entire fixed product portfolio for Foreign National business, including term and survivorship as well as high auto-issue limits.

4

COMPETITIVE U.S. NEXUS GUIDELINES

Our list of acceptable, documentable U.S. ties is expansive.

5

KEY PERSON ON H1-B HOLDERS

We offer the ability to place key person insurance on H1-B visa holders.

6

COMPREHENSIVE UNDERWRITING

We provide financial underwriting that considers non-U.S. risk exposure, such as foreign estate taxes.

7

LARGE CASE SIZES

We support large case sizes, particularly in Latin American countries.

8

BILINGUAL MARKETING MATERIALS

Our [marketing materials](#) have been adapted for multiple languages, including Spanish and Chinese.

9

TRAINING RESOURCES

We provide training and continuing education support, including Master Classes, webinars and live presentations.

10

KEY TECHNOLOGY

Our tools are designed to help you stay on top of your business via your tablet, mobile, laptop or desktop computer.

